



BUSINESS INVESTMENT WITH PURPOSE

EXEO
CAPITAL

CELEBRATING EXCELLENCE

EXEO Capital portfolio companies
shine on the global stage

At EXEO Capital, we believe excellence is more than just an ambition—it's a standard. The range of global accolades awarded to our investee companies is a testament to their dedication to sustainability, innovation, and ethical leadership. These awards are not just milestones; they reflect the hard work of the individuals behind these businesses and their commitment to making a lasting impact.

Herman Marais, managing partner at EXEO Capital and Agri-Vie co-founder says that EXEO Capital takes pride in partnering with businesses that not only deliver strong financial performance but also drive meaningful change in their industries. "These accolades reaffirm our shared commitment to sustainable growth, innovation, and responsible investment," says Marais.



MARGINPAR

Setting the standard for sustainable flower farming

Marginpar flower farms in Kenya and Ethiopia have been recognised for their exceptional environmental and social responsibility. In 2023, they won the Kaizen Institute Award in a regional case study on continuous improvement in sustainability. This honour reflects their dedication to refining operations, reducing environmental impact, and enhancing employee well-being.

Beyond this prestigious award, Marginpar also received recognition from the Kenyan Agricultural Employers Association for outstanding staff management and benefits. Other trophies on the shelf include awards for health and safety, responsible pesticide management, and overall environmental stewardship. The numerous awards proudly displayed at their farms reflect a culture of continuous improvement and care.

Marginpar's dedication to environmental and social responsibility aligns with EXEO's core values of sustainability

and ethical business practices. Since investing in the Marginpar Group in 2018 through its Funds I and II, EXEO Capital has supported the flower producer's remarkable growth journey. Today, the Marginpar Group produces 300 million stems annually across 460 hectares of production land, spanning 17 flower farms in Kenya and Ethiopia, with six additional supplier farms in Zimbabwe and Tanzania.





Leading the way in corporate responsibility

Fair business practices and responsible taxation are critical pillars of sustainable growth. PPTL in Tanzania has set an example by fulfilling its tax obligations with the highest degree of integrity. In 2023, the Tanzania Revenue Authority honoured PPTL with the Highest Taxpayer Award for the Tanga Region, acknowledging its contribution to national development. This award reinforces the importance of ethical business operations in driving economic progress.

Founded in 1994, PPTL is a regional leader in woven packaging solutions in Tanga, employing 740 people. The company produces a range of polymer-based products, including branded grain bags, sugar and fertiliser bags, tarpaulins, cement bags, and hermetic grain storage bags that serve the agricultural and construction sectors.

PPTL's responsible taxation practices reinforce EXEO's dedication to ethical governance and corporate responsibility. By investing in businesses that uphold integrity while delivering crucial products to key markets, EXEO promotes economic stability and positive social impact.



FAIRVIEW CHEESERY

A taste of global recognition

South Africa's Fairview Cheese continued to shine in 2023, taking home an impressive twelve awards at the Agri Expo and being named Middle East and Africa Cheese Producer of the Year in the Western Cape. Their excellence extended to the World Cheese Awards, where they secured one gold, one silver, and five bronze awards for their exceptional cheese craftsmanship.

Established in Paarl in 1980 by the Back family, Fairview Cheese has developed into South Africa's leading artisanal cheese producer over four decades, crafting more than 50 varieties of cow's and goat's milk cheeses. EXEO Capital's food sector investment vehicle, Nurture Foods, strategically invested in the company to support its growth while enabling the Fairview Workers Trust to benefit from a worker-owned goat milk supply company—exemplifying how financial and social returns can go hand in hand.

Fairview Cheese's success showcases EXEO's focus on investing in high-quality, innovative businesses that not only achieve financial success but also elevate industry standards on a global scale.



It's more than just an award because it's more than just an investment.

These achievements highlight the power of responsible investment and the incredible work being done across EXEO's portfolio. Each of these companies is a success story, not just in financial growth but in their dedication to sustainability, innovation, and community impact.

As we continue to invest in businesses that create meaningful change, we celebrate the individuals behind these successes, proving that business can be both profitable and purposeful.

Congratulations to all the winners - we are proud to be part of your journey!



About EXEO Capital:

EXEO has invested across 10 countries and 22 sectors, and completed 48 transactions since 2008. - www.exeocapital.com